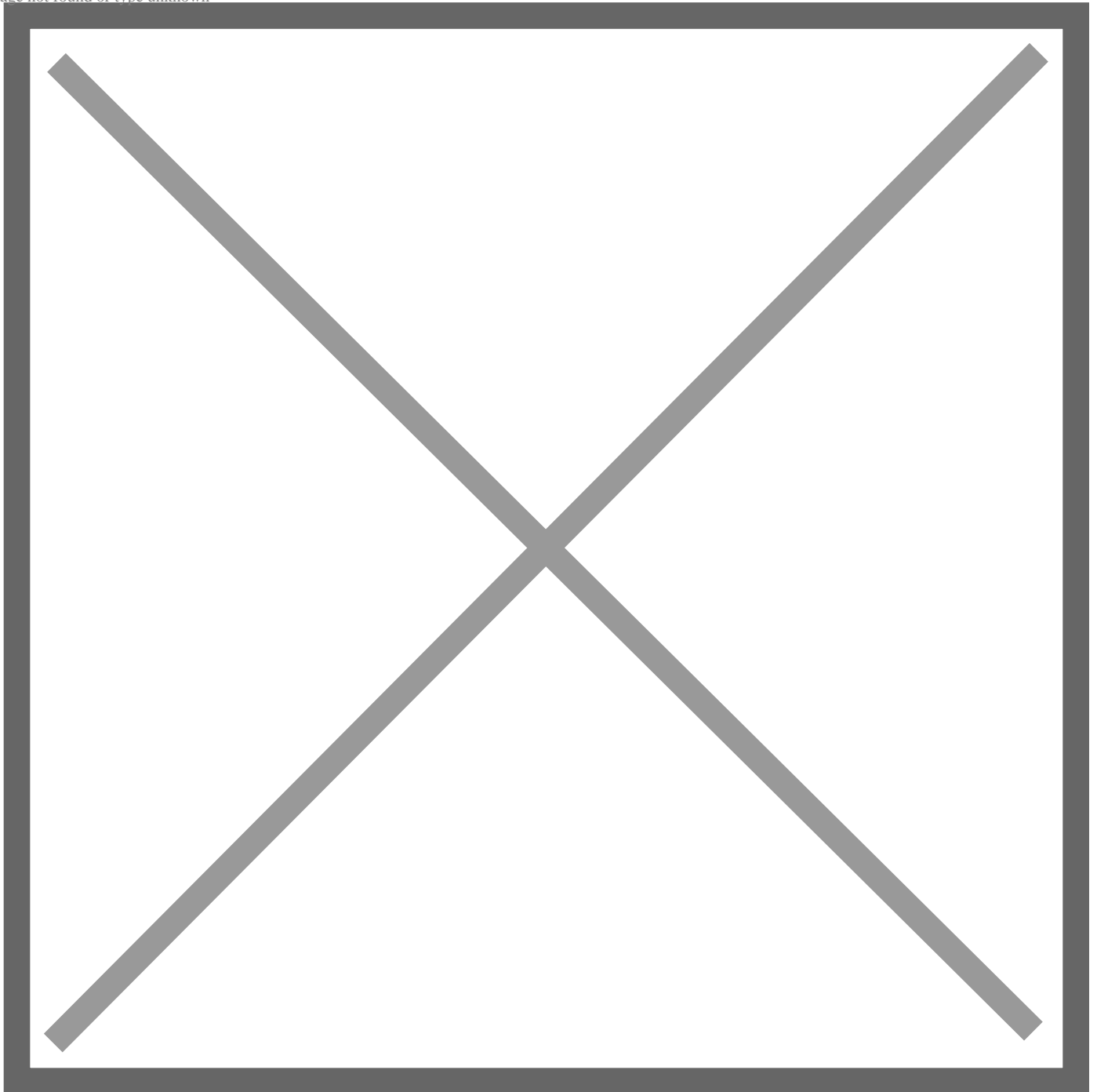


## The Voice: A guide to responding

There's no better way to respond to objections than having the right information in front of you. Here are some of the objections you may hear and ways to tackle them.

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Authorised by Mary Franklyn, General Secretary, The State School Teachers' Union of W.A.

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